

Pilot Internship Program:

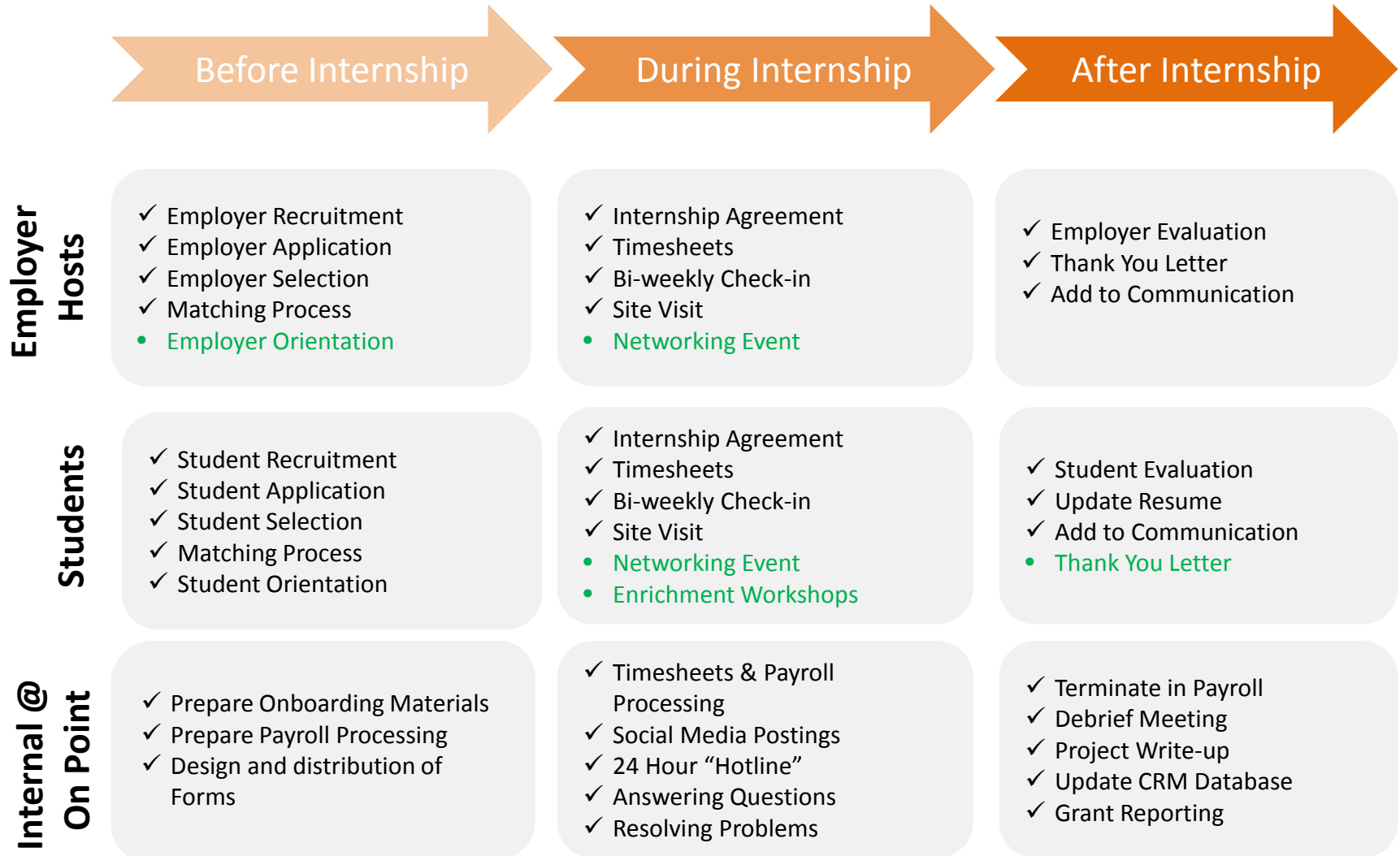
Project Overview



- On Point for College piloted a paid internship program over the past year.
 - Students were placed with employers that offered internships that were appropriate to their particular career paths and interests.
 - The internships were offered over Winter Break, as well as during the Spring 2018 semester.
 - The program would not have been possible without a significant team of partners.
 - The internship stipends and staff time to coordinate the program was provided by the New York Department of State.
 - Internship sites were employers in the public sector, nonprofit organizations, colleges, as well as small and medium sized for-profit businesses.
 - A total of 28 students from On Point's Syracuse and Utica offices were served through this project.
- As a result of their stellar performance during their internship placements, two of our students were offered jobs by the employers for whom they worked.
 - One student was offered a full-time position with M & T Bank, to begin upon completion of his bachelor's degree program in May 2018.
 - The other student was offered a part-time position immediately with a local nonprofit that serves survivors of domestic violence, which she accepted while she goes to school to finish her associate's degree.
- Another result of this successful pilot is that Onondaga County, CNY Works (local workforce development organization), Center State CEO (regional economic development agency), Upstate Minority Economic Alliance (Chamber of Commerce for minority- and women-owned businesses), and the City of Syracuse partnered with On Point to run a paid internship program for 70 students during the Summer of 2018.
 - Funding for the student stipends is provided by Onondaga County, in conjunction with CNY Works.
 - Interns were placed with county departments, city departments, minority- and women-owned businesses and other for-profit companies, local hospitals, and nonprofit agencies.

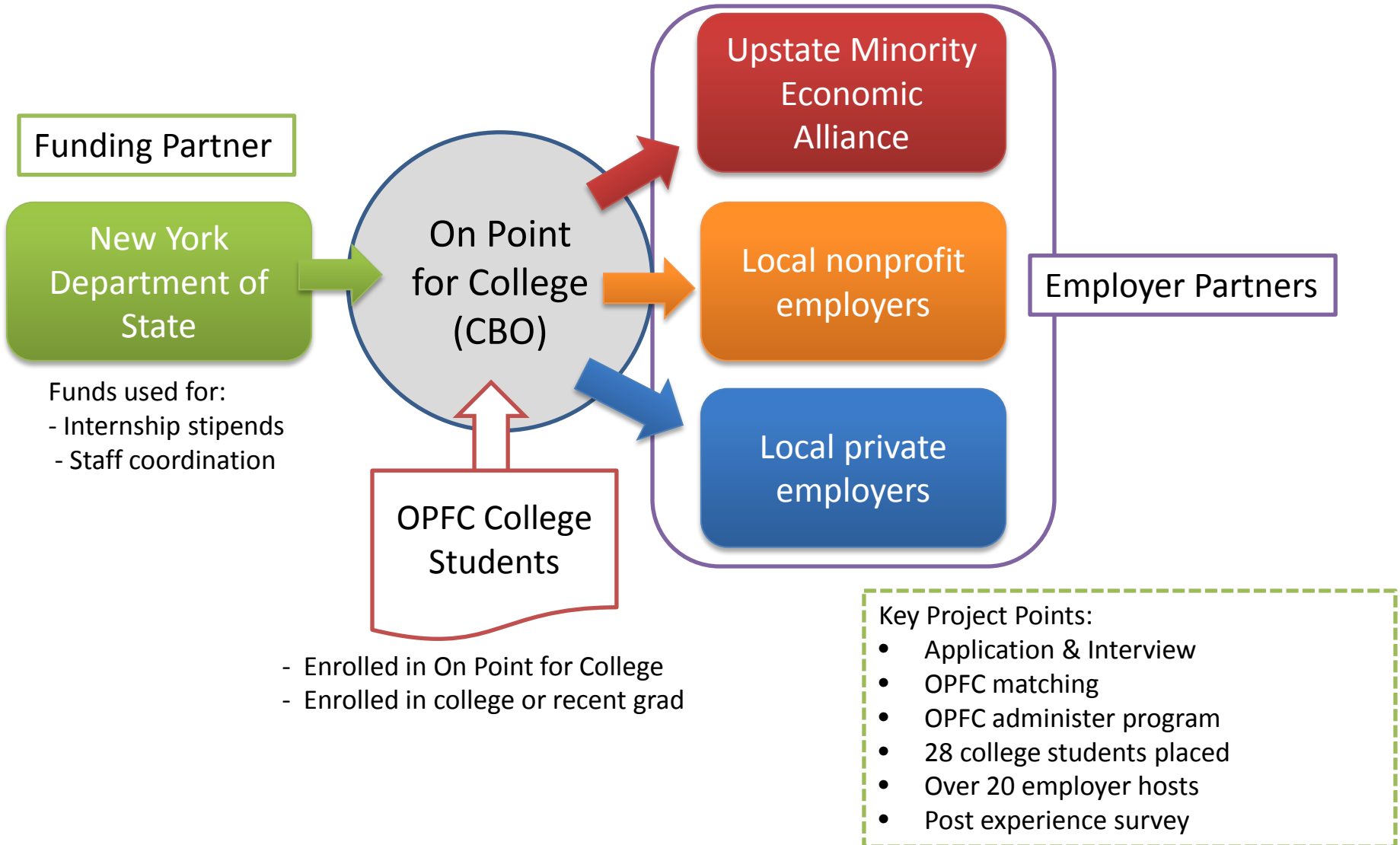
Pilot Internship Program:

Internship Program Model

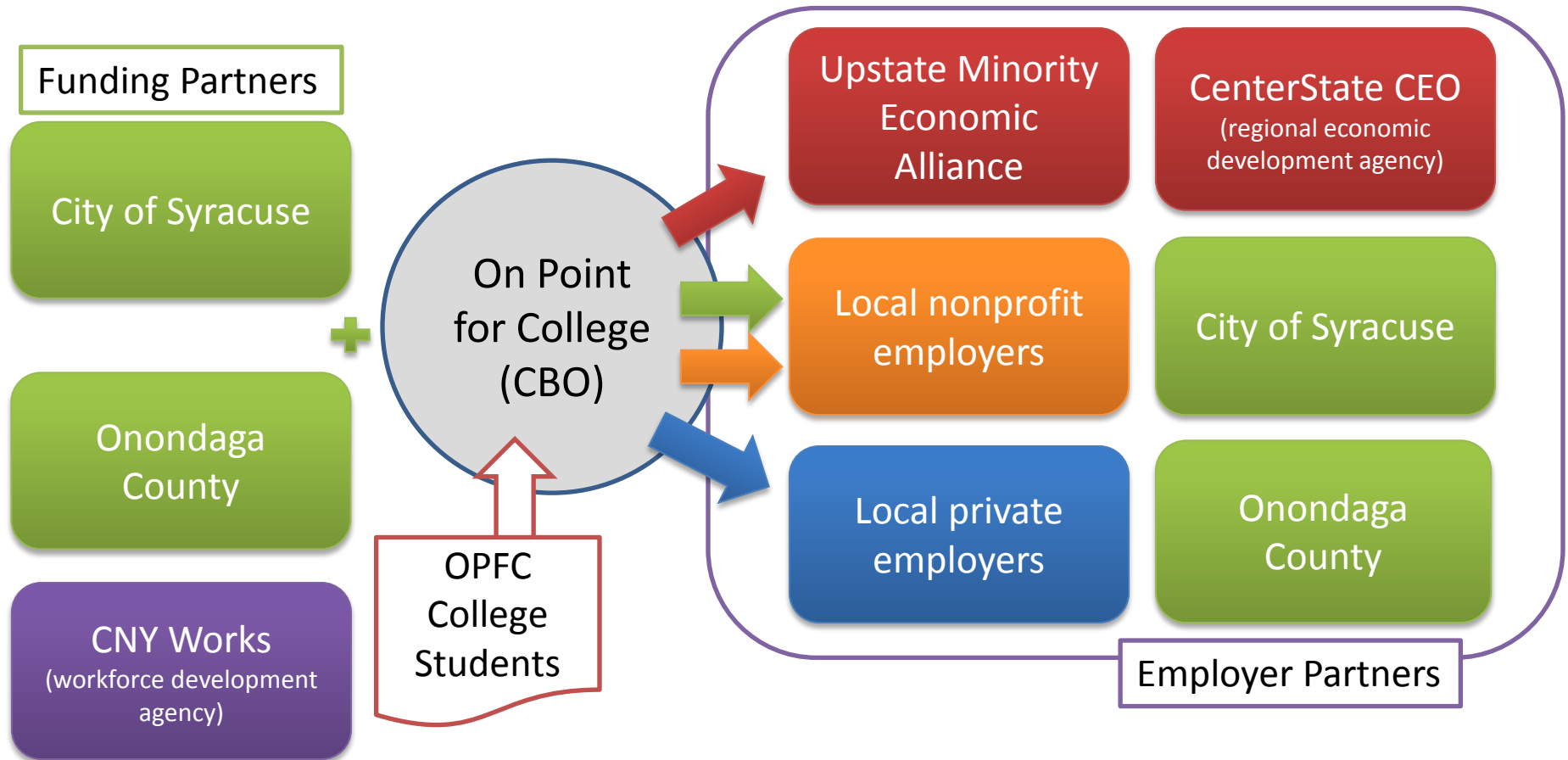


Initial Pilot Internship Program:

Winter Break 2017-2018 Partnership Network



Expanded Pilot Internship Program: *Summer 2018 Partnership Network*



Pilot Internship Program:

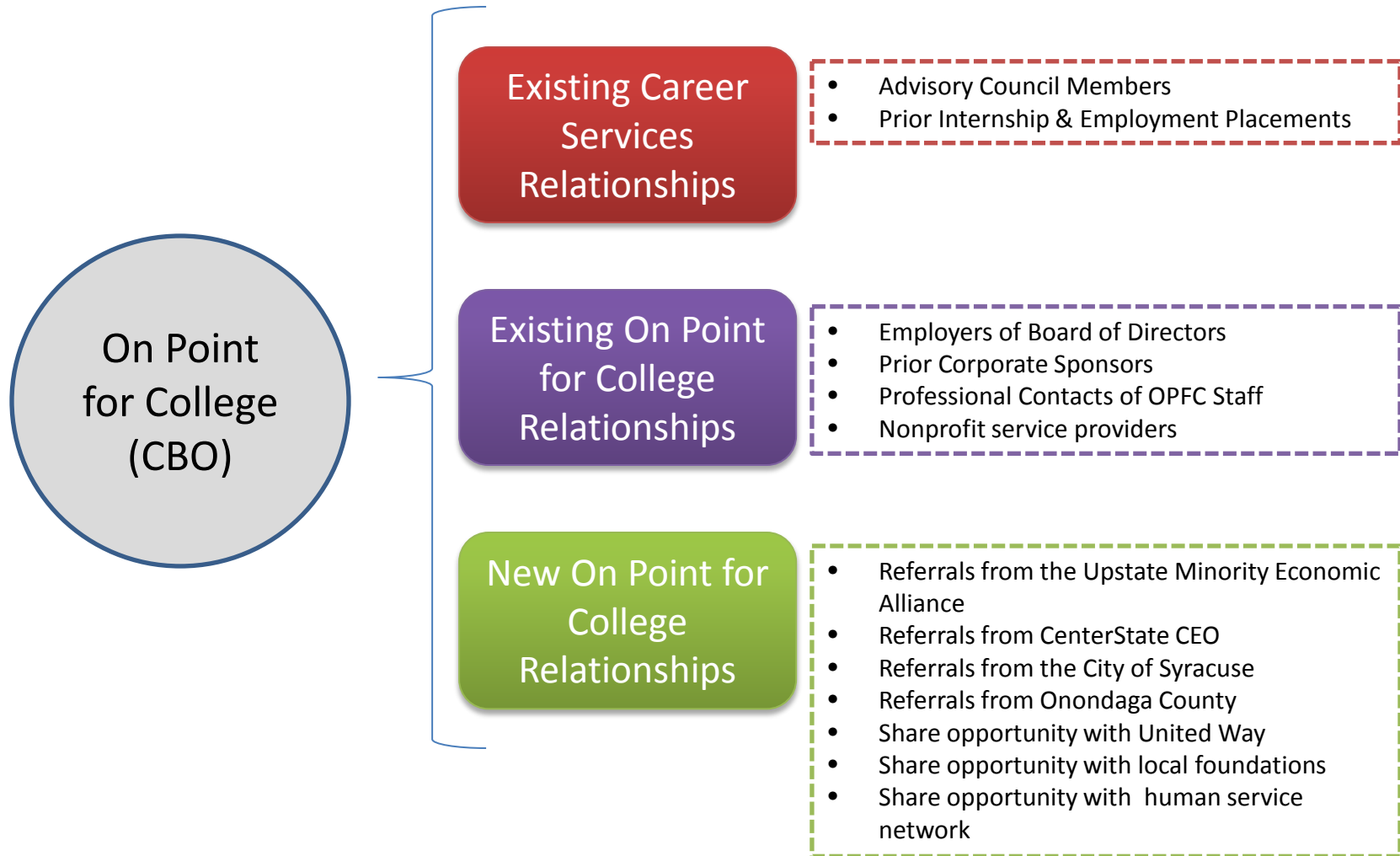
Summer 2018 Program Activities



- Recruitment of college students and recent graduates to participate in the summer employment program
- Recruitment of employer hosts, including various departments of Onondaga County, the City of Syracuse, and private employers
- Completion of Application Process – Participants
 - One-on-one phone or in-person interviews with eligible On Point for College participants
- Completion of Application Process – Employers
 - In-person or phone interviews with potential employers to answer questions and discuss employer interests and skills need
 - Partner with appropriate Onondaga County and City of Syracuse personal responsible for identifying departments interested in hosting an intern
- Selection of 70 intern participants in the summer employment program
 - On Point for College Career Services Project Manager, in coordination with appropriate Onondaga County and City of Syracuse personal, will match students and employer candidates based on interests and needs
- Employer and Participant Placement
 - On Point for College will pair interns with various departments in Onondaga County and the City of Syracuse, as well as other local private employers that we have relationships with and whose work aligns with participants' career interests.
 - Completion of the Intern and Employer Internship Agreement use to establish learning goals for the intern and anticipated results for the employer
- Complete one employer site visit during the six week employment period
- Intern Participant Enrichment
 - Networking and informational orientation for participants and employers
 - During the internship program students will complete three enrichment workshops. Examples include: Leveraging Your Internship, Career Action Planning, Top 10 LinkedIn Tips, Resume and Cover Letter Review
 - Program networking wrap-up for participants and employers
- Administrative and Advising Support
 - New Hire Onboarding at On Point for College
 - Administration of timesheets and payroll processing
 - 24 Hour hotline for participants and employers in case of emergency
 - Evaluation by employers and interns

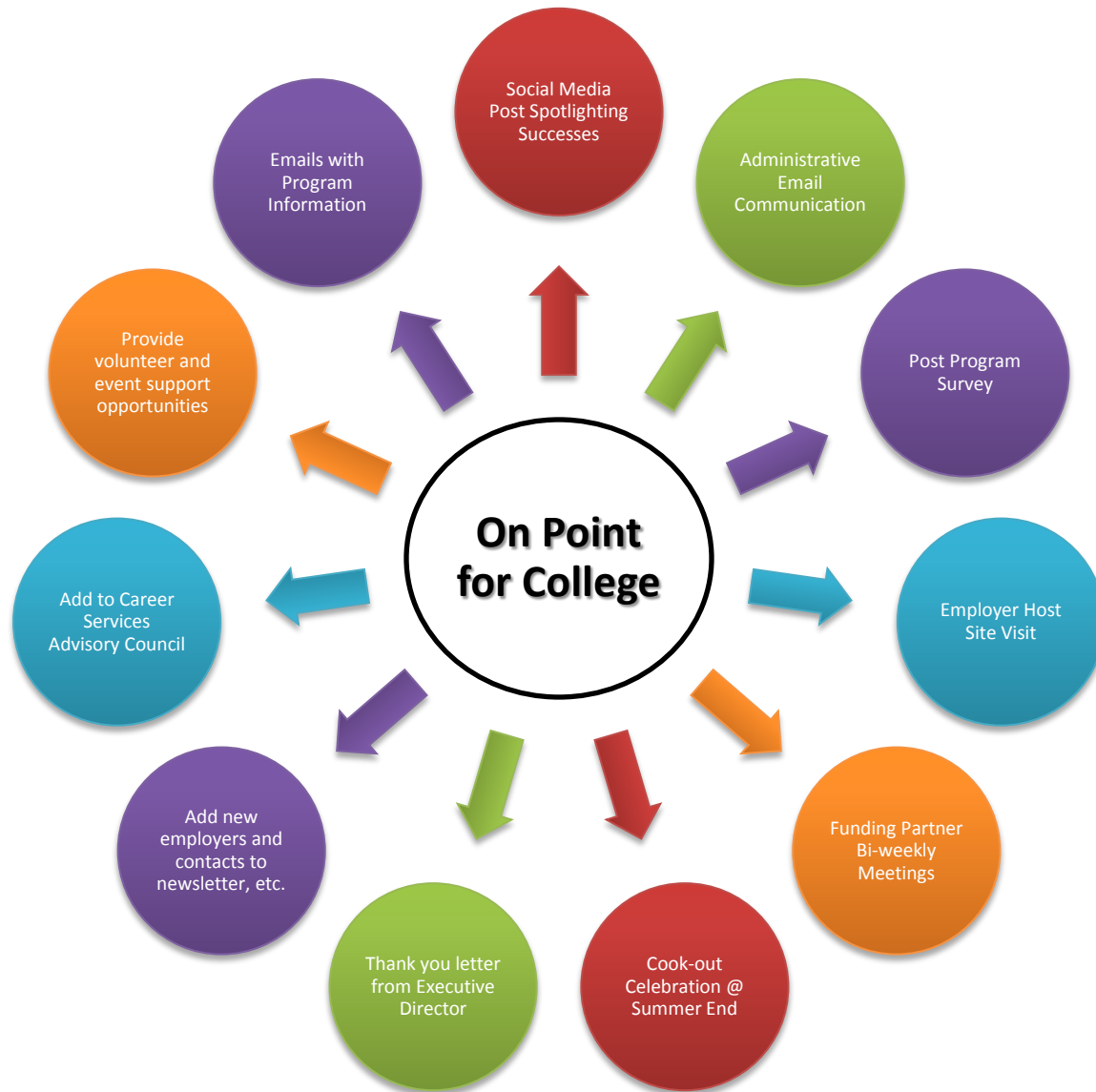
Pilot Internship Program:

Building Partner Relationships



Pilot Internship Program:

Maintaining Partner Relationships



Pilot Internship Program:

Contact Information



On Point for College actively partners with a diverse range of organizations and entities. These relationships help us to identify and recruit potential students, support students throughout their college journeys and beyond, and create, fund, and execute special projects. Want to learn more about partnering with On Point for College? Contact us at:

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